

Union Pacific in Oklahoma

2013 FAST FACTS

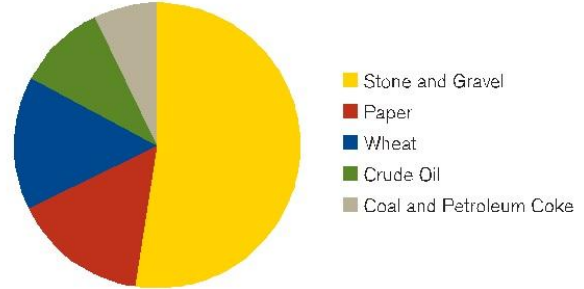
Miles of Track	1,173
Annual Payroll	\$40 million
In-State Purchases	\$129.9 million
Capital Investment	\$36.8 million
Employees	402
U.S. Jobs Supported*	1,809

* Each American freight rail job supports 4.5 jobs elsewhere in the U.S. economy.

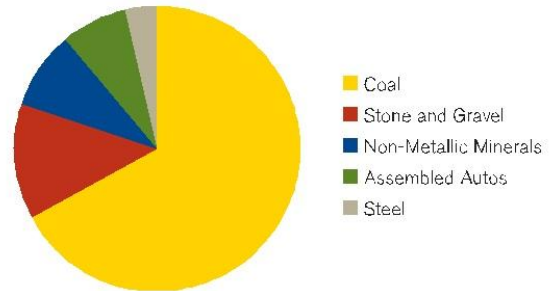
(Association of American Railroads)



TOP FIVE COMMODITIES SHIPPED IN 2013 (BY VOLUME)



TOP FIVE COMMODITIES RECEIVED IN 2013 (BY VOLUME)



RAIL CARS ORIGINATED IN OKLAHOMA

2009	50,696
2010	53,026
2011	51,636
2012	61,976
2013	63,456

RAIL CARS TERMINATED IN OKLAHOMA

2009	152,354
2010	150,029
2011	158,937
2012	161,609
2013	146,581

Union Pacific's Oklahoma heritage

Union Pacific's ties to Oklahoma stretch back to the late 1800s. Congress had promised land grants to the first railroad to reach Oklahoma, but the plan was overturned because the land was in Native American territory and belonged to the tribes.

Even so, Missouri-Kansas-Texas Railroad (known as the Katy) laid the first track across the Kansas border in 1870, eventually pushing south into Texas. A subsidiary of Chicago, Rock Island & Pacific laid tracks into the Cherokee Strip, near what would become Enid. Finally, the government yielded to pressure. Seven chaotic land runs were held, with many would-be settlers aided by the railroads.



BUILDING AMERICA®

Union Pacific in Oklahoma (cont.)

As Oklahoma grew, so did the railroad's presence in the state. Three additional railroads established operations, and later formed "Muskogee Roads" in 1923. Union Pacific took over those railways when it acquired Missouri Pacific in 1982. Union Pacific gained additional lines with the purchase of Katy in 1982 and Southern Pacific in 1995.

A critical crossroads

Oklahoma is a vital link in Union Pacific's north-south corridor between the Midwest and the Gulf Coast. Grain bound for export moves through the state, as well as coal bound for southern power plants. Union Pacific also ships Oklahoma wheat, cement and aggregates out of the state.

Union Pacific supports the drilling industry in western Oklahoma, transporting pipe and frac sand used in the hydraulic fracturing process.

Wagoner is the crossroads for Union Pacific trains in Oklahoma; nearly all the north-south traffic funnels through the city. Another Union Pacific north-south line in western Oklahoma serves Enid, El Reno and Duncan. It connects Kansas wheat producers to the Texas ports.

Muskogee, Tulsa, Oklahoma City, Chickasha, Enid and McAlester are home to switch yards and facilities.

Union Pacific invested nearly \$237 million in Oklahoma transportation infrastructure from 2009 to 2013.

Supporting the communities we serve

In 2013, Union Pacific provided support to 18 Oklahoma charitable organizations such as the Oklahoma Nature Conservancy, Feed the Children and Oklahoma Caring Foundation Inc. These organizations were reached through a combination of the Union Pacific Foundation, matching gifts and corporate contributions. The Union Pacific Foundation is the primary philanthropic arm of

Union Pacific Corporation and has distributed funds since 1959 to qualified organizations in communities served by Union Pacific.

America's premier railroad

Union Pacific Railroad is the principal operating company of Union Pacific Corporation (NYSE: UNP). One of America's most recognized companies, Union Pacific Railroad connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2007-2013, Union Pacific invested more than \$21.6 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes Agricultural Products, Automotive, Chemicals, Coal, Industrial Products and Intermodal. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

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